

# Entrepreneur in Residence (f/m/d)

Internship / Working Student

Application at [info@ocell.io](mailto:info@ocell.io)

## Minimum Qualifications

- Business related Bachelor's degree or equivalent practical experience
- Experience with business development, marketing and sales
- Ability to speak and write in English and German fluently Ability to work in a small and agile team with quick decision making

## Preferred Qualifications

- Good understanding of software, technology or SaaS based business models
- Experience with standard business processes and related tools (e.g. Hubspot or pipedrive)
- Work with a high degree of autonomy
- Ability to deliver results under pressure/tight deadlines
- Demonstrated excellent analytical, verbal and written communication skills
- Comfortable with the startup environment that requires you to adapt to multiple roles covering all aspects from business operations, finance to marketing, branding and much more

## Responsibilities

- Utilize your expertise to engage in and enhance our business development and business processes
- Build up a CRM strategy & related business operations
- Design highly scalable workflows from scratch Impact on our brand and public relations work

## Benefits

- We want our employees to benefit from the success of this company and thus involve you not only with salary but also with virtual shares
- Central location, with great startup vibes
- Once the pandemic allows it, we're going back to regular team activities outdoors
- Have a large influence in the development of a meaningful solution to an urgent topic for humanity

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## About The Job

In this role, you will deep dive into the Munich startup ecosystem and become a key player in the early-stage entrepreneurial environment. You will become the right hand of the founding team, support us in our daily work and gain valuable experience about founding and building a startup.

This will require you to become a multi-role allrounder in several business-related processes. As the company is heavily focused on Data Science and AI, you will play a key role with major responsibilities and flexibility in setting up business processes and improve business development. We expect all our employees to have an analytical mindset with excellent communication skills and the ability to work in a new and not-yet-structured environment. We believe that, in addition to hiring the best talent, a diversity of perspectives, ideas and cultures leads to the creation of better products and services. We hire people who are passionate, and we favour ability and willingness to learn over experience. At OCELL you will solve complex problems, acquire, and develop business as well as relationships with key stakeholders in the Munich Tech startup environment.

## About The Company

OCELL is a Munich based startup in the field of large-scale analytics for forestry and carbon storage. We are building the Operating System of Sustainable and Data-Driven Forestry.

Our next-generation forest technology applies AI algorithms to airplane, drone and satellite imagery to extract meaningful insights on the state of a forest's health, its distribution of trees species, inventory, carbon storage and much more. Our customer platform Dynamic Forest allows all stakeholders in forestry to connect, explore, and interact with the information that we extracted from our AI analytics. This is introducing a new approach of data-driven decision making which is changing the way how millions of hectares of forestry are being managed. Our vision is to take forest management to the next level and leverage our Dynamic Forest platform to introduce the most transparent carbon credit certification that will allow our customers to benefit from the ecosystem services they provide.

## Our Company Culture

OCELL is proud to be an equal opportunity workplace. We are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, or gender.